POSSIBLE MOTION

I MOVE TO approve the Administrator and Evaluation Committee's recommendation of Quorum and SEARHC for phase 2 as specified in the Sitka Community Hospital RFP.

SITKA COMMUNITY HOSPITAL AFFILIATION REQUEST FOR PROPOSALS May 31, 2018

Goal Weights

> 100% 100% 71% 57% 43% 20%

Name of Proposing Organization (evaluator to fill in the blank): Alaska Regional Hospital (HCA)

SCH Affiliation RFP	NA.		SCOF	RES		
Criteria / Component	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Avg Score
Degree to which RFP respondent's vision for SCH optimizes SCH's positive						
attributes outlined in the "Introduction" section of the RFP:	3.00	2.75	4.50	1.75	2.50	2.90
Mission and Vision	A STATE OF THE STA	U.S. C. S.	2 3 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	100000000000000000000000000000000000000	REAL PROPERTY.	2.80
Critical Access Hospital status						2.80
Programs and services that enhance the continuum of care in the						
community (outpatient services, swing bed program, long-term care,	District to					3.60
home health)						
Employment of talented mix of providers and staff						2.40
2. RFP respondent's demonstrated willingness to embrace the Assembly's Guiding						
Principles and Goals of Affiliation (refer to "Objectives and Priorities" section of RFP,	1.93	2.28	3.24	1.69	2.30	2.29
as well as "Prioritized Goals and Guiding Principles" document):						
Guiding Principles:		Control of the contro			Transfer of the second	
Alignment of organizational missions and core values	THE RESERVE	THE SALES	Maria Ada	THE PLANT	THE REAL PROPERTY.	3.00
Compatibility of culture embracing quality and accountability	State of the state					2.80
Commitment to serving local community and providing access to	THE STATE OF					
appropriate care close to home						2.80
4) Adoption of shared vision for the future						2.60
5) Relationships characterized by trust, integrity, equity and	ROBERT OF					2.00
collaborative spirit						3.00
6) Transparency and open communication channels between all	THE STATE OF					
parties						3.60
7) Willingness to engage mutually in transition/integration planning						3.40
Prioritized Goals (green=high priority; blue=lower priority):	NAME OF TAXABLE PARTY.			District Control	Market Street	3.40
I) Increase quality and scope of healthcare provided in Sitka					3,5 5 5 5 5	3.40
Mitigate current and future liabilities to CBS						1.20
3) Maintain/expand living wage employment opportunities						1.70
Provide access to capital for future needed improvements	STATE OF THE PARTY					0.57
5) Participate in governance of future affiliated entity						1.20
6) Elevate brand status and reputation within our community	THE VEIL					0.44
3. Assessment of best organizational fit, along with benefit to SCH and the		100				0.44
community, based on the RFP respondent's response to "Characteristics of	2.57	1.00	3.00	1.29	2.57	2.09
Proposer" and proposal requirements outlined in "Phase 1" section of the RFP:	2.57	1.00	3.00	1.29	2.57	2.03
Ademonstrated culture of quality and accountability	Carl Carl Carl		Company of the Control	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	The second line	2.20
A proven track record of operational success	5 4 3 5					2.40
	第 号数 10					2.40
Capabilities, facilities, clinical integration, leadership, and strategies to						2.20
position the organization for healthcare reform	Terror I					
Demonstrated history of following through on its promises and						2.20
commitments	THE ELEC					
 Proposer's history with and reputation among physicians, consumers, 	Make highly					2.00
and third-party payers						-
Experience with and proposed strategies for improving patient						2.00
experience and outcomes and third-party payers						
• Financial strength of the proposer			deter of			1.60
4. Degree to which the nature and structure of the proposed affiliation (see						
proposal requirements outlined in "Phase 1" section of the RFP) aligns with the	2	2	2.5	2	3	2.30
Assembly's Prioritized Goals of Affiliation and supports long-term sustainability of						
care in the community.						
5. Any other criteria that consultants and CBS staff deems important in assessing	0	2	3	0	3	1.60
RFP respondents						
					erage Score:	2.23
		Ov	erall Average	Score (minus	criterion 5):	2.39

RFP respondents	
Rating Scale: 1-5	
1-Does not meet criterion	
2-Partially meets criterion	
3-Adequately meets criterion	
4-Exceeds criterion	
5-Greatly exceeds criterion	

SITKA COMMUNITY HOSPITAL AFFILIATION REQUEST FOR PROPOSALS May 31, 2018

Goal Weights

> 100% 100% 71% 57% 43% 20%

Name of Proposing Organization (evaluator to fill in the blank): Quorum Health Resources

SCH Affiliation RFP	SCORES						
Criteria / Component	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Avg Scor	
1. Degree to which RFP respondent's vision for SCH optimizes SCH's positive	2.75	2.75	3.25	2.25	2.75	2.7	
attributes outlined in the "Introduction" section of the RFP:	1000					2.80	
Mission and Vision						3.20	
Critical Access Hospital status						3.20	
Programs and services that enhance the continuum of care in the						2.00	
community (outpatient services, swing bed program, long-term care,						2.00	
home health)						2.00	
Employment of talented mix of providers and staff		187 050 6			COLUMN TO SERVICE	3.00	
2. RFP respondent's demonstrated willingness to embrace the Assembly's Guiding	200	2 22	200	2.00	222	2.20	
Principles and Goals of Affiliation (refer to "Objectives and Priorities" section of RFP,	2.00	2.23	2.64	2.09	2.32	2.26	
as well as "Prioritized Goals and Guiding Principles" document):	070000000000000000000000000000000000000			District State of the State of			
Guiding Principles:						2.00	
1) Alignment of organizational missions and core values						3.20	
2) Compatibility of culture embracing quality and accountability						5.20	
3) Commitment to serving local community and providing access to						2.80	
appropriate care close to home						3.00	
4) Adoption of shared vision for the future						3.00	
5) Relationships characterized by trust, integrity, equity and						3.20	
collaborative spirit							
6) Transparency and open communication channels between all						3.20	
parties 7) Willingness to engage mutually in transition/integration planning						3.20	
	MANAGEMENT AND					3.20	
Prioritized Goals (green=high priority; blue=lower priority): 1) Increase quality and scope of healthcare provided in Sitka		THE REAL PROPERTY.	-	NAME OF TAXABLE PARTY.		2.40	
Mitigate current and future liabilities to CBS						1.40	
Maintain/expand living wage employment opportunities						1.85	
A) Provide access to capital for future needed improvements						0.68	
5) Participate in governance of future affiliated entity	27 100000					1.29	
6) Elevate brand status and reputation within our community						0.32	
3. Assessment of best organizational fit, along with benefit to SCH and the		OF RANGE OF	CALL STATE			0.32	
community, based on the RFP respondent's response to "Characteristics of	2.71	3.14	3.43	2.57	3.14	3.00	
Proposer" and proposal requirements outlined in "Phase 1" section of the RFP:	2.,,	3.14	5.45	2.57	3.24	3.00	
A demonstrated culture of quality and accountability	SE COL	10 15 A 10	Sec. 3 (4)	A CAR		3.20	
A proven track record of operational success						3.00	
Capabilities, facilities, clinical integration, leadership, and strategies to							
position the organization for healthcare reform						3.00	
Demonstrated history of following through on its promises and							
commitments						3.20	
Proposer's history with and reputation among physicians, consumers,							
and third-party payers						3.20	
Experience with and proposed strategies for improving patient						The same	
experience and outcomes and third-party payers						2.80	
Financial strength of the proposer	1 1 1 1 1 1					2.60	
4. Degree to which the nature and structure of the proposed affiliation (see					The state of the s	2.00	
proposal requirements outlined in "Phase 1" section of the RFP) aligns with the							
Assembly's Prioritized Goals of Affiliation and supports long-term sustainability of	2	2	2.5	2	4	2.50	
care in the community.							
5. Any other criteria that consultants and CBS staff deems important in assessing							
RFP respondents	0	3	0	0	3	1.20	
ni responsents				Overall Av	verage Score:	2.34	
		Ov	erall Average	Score (minus		2.63	
Rating Scale: 1-5			- an interest	Total (minus		2.0	

Rating Scale: 1-5	
1-Does not meet criterion	
2-Partially meets criterion	
3-Adequately meets criterion	
4-Exceeds criterion	
5-Greatly exceeds criterion	

SITKA COMMUNITY HOSPITAL AFFILIATION REQUEST FOR PROPOSALS May 31, 2018

Goal Weights

> 100% 100% 71% 57% 43% 20%

Name of Proposing Organization (evaluator to fill in the blank): RCCH HealthCare Partners

SCH Affiliation RFP			SCO	RES	Section 1	1000
Criteria / Component	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evauator 5	Avg Score
1. Degree to which RFP respondent's vision for SCH optimizes SCH's positive	3.25	3.50	4.00	2.00	4.25	3.40
attributes outlined in the "Introduction" section of the RFP:	3.23	3.50	4.00	2.00	4.23	3.40
Mission and Vision						3.60
Critical Access Hospital status						3.40
 Programs and services that enhance the continuum of care in the 						
community (outpatient services, swing bed program, long-term care, home health)						3.40
Employment of talented mix of providers and staff						3.20
2. RFP respondent's demonstrated willingness to embrace the Assembly's Guiding						
Principles and Goals of Affiliation (refer to "Objectives and Priorities" section of RFP,	2.41	2.76	3.14	1.71	2.87	2.5
as well as "Prioritized Goals and Guiding Principles" document):	1					
Guiding Principles:						
Alignment of organizational missions and core values	-	ALC: NAME OF	THE PERSON NAMED IN	State Laborator	THE REAL PROPERTY.	2.70
Compatibility of culture embracing quality and accountability						3.60
Compatibility of culture embracing quality and accountability Commitment to serving local community and providing access to						3.00
appropriate care close to home						3.20
4) Adoption of shared vision for the future						2.40
	THE STATE OF					2,40
5) Relationships characterized by trust, integrity, equity and						3.40
collaborative spirit						
Transparency and open communication channels between all						3.20
parties						3.20
7) Willingness to engage mutually in transition/integration planning					-	3.20
Prioritized Goals (green=high priority; blue=lower priority):	2000				-	2.
1) Increase quality and scope of healthcare provided in Sitka						3.2
2) Mitigate current and future liabilities to CBS						2.0
3) Maintain/expand living wage employment opportunities						2.3
4) Provide access to capital for future needed improvements	4137					1.8
5) Participate in governance of future affiliated entity	STEELS.					1.3
6) Elevate brand status and reputation within our community	Property of the sale				A CHARLES	0.0
3. Assessment of best organizational fit, along with benefit to SCH and the						
community, based on the RFP respondent's response to "Characteristics of	3.57	3.57	4.14	2.00	3.57	3.3
Proposer" and proposal requirements outlined in "Phase 1" section of the RFP:						
A demonstrated culture of quality and accountability	30 25 25 25 25 25 25 25 25 25 25 25 25 25					3.40
A proven track record of operational success						3.60
 Capabilities, facilities, clinical integration, leadership, and strategies to 						3.40
position the organization for healthcare reform						
 Demonstrated history of following through on its promises and 						2.80
commitments						
 Proposer's history with and reputation among physicians, consumers, 						3.20
and third-party payers						2000
 Experience with and proposed strategies for improving patient 						3.60
experience and outcomes and third-party payers						
Financial strength of the proposer	Property la		The State			3.60
4. Degree to which the nature and structure of the proposed affiliation (see						
proposal requirements outlined in "Phase 1" section of the RFP) aligns with the	3	2	2.5	2	4	2.70
Assembly's Prioritized Goals of Affiliation and supports long-term sustainability of	1	'		·	,	
care in the community.						
5. Any other criteria that consultants and CBS staff deems important in assessing	0	2	4	0	4	2.00
RFP respondents			4			2.00
				Overall Av	erage Score:	2.81
		Ov	erall Average	Score (minus	criterion 5):	3.01

Rating Scale: 1-5	
1-Does not meet criterion	
2-Partially meets criterion	
3-Adequately meets criterion	
4-Exceeds criterion	
5-Greatly exceeds criterion	

SITKA COMMUNITY HOSPITAL AFFILIATION REQUEST FOR PROPOSALS

May 31, 2018

Name of Proposing Organization (evaluator to fill in the blank): Sitka Jet Center, LLC

1-Does not meet criterion 2-Partially meets criterion

3-Adequately meets criterion
4-Exceeds criterion
5-Greatly exceeds criterion

SCH Affiliation RFP		, Date (I				
Criteria / Component	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Avg Score
1. Degree to which RFP respondent's vision for SCH optimizes SCH's positive	2.25	2.25	2.25	1.25	1.00	1.00
attributes outlined in the "Introduction" section of the RFP:	2.23	2.23	2.23	1.25	1.00	1.80
Mission and Vision	100 300					1.80
Critical Access Hospital status						1.80
 Programs and services that enhance the continuum of care in the 						
community (outpatient services, swing bed program, long-term care,						1.60
home health)						
 Employment of talented mix of providers and staff 						2.00
2. RFP respondent's demonstrated willingness to embrace the Assembly's Guiding						
Principles and Goals of Affiliation (refer to "Objectives and Priorities" section of	1.75	1.70	1.94	0.92	1.30	1.52
RFP, as well as "Prioritized Goals and Guiding Principles" document):						
Guiding Principles:						
1) Alignment of organizational missions and core values						1.60
2) Compatibility of culture embracing quality and accountability						1.20
3) Commitment to serving local community and providing access to	BY ALLES					
appropriate care close to home						2.20
4) Adoption of shared vision for the future						1.60
5) Relationships characterized by trust, integrity, equity and						
collaborative spirit						1.60
6) Transparency and open communication channels between all						
parties						2.40
7) Willingness to engage mutually in transition/integration planning						2.00
Prioritized Goals (green=high priority; blue=lower priority):	September 1988			LA SILURADO		
Increase quality and scope of healthcare provided in Sitka	CENTERAL	135 5981	THE REAL PROPERTY.	**************************************	N. P. S.	1.20
2) Mitigate current and future liabilities to CBS						2.20
Maintain/expand living wage employment opportunities	A STATE OF					1.42
Provide access to capital for future needed improvements						1.37
5) Participate in governance of future affiliated entity						0.77
6) Elevate brand status and reputation within our community						0.20
3. Assessment of best organizational fit, along with benefit to SCH and the		The second				0.20
community, based an the RFP respondent's response to "Characteristics of	2.14	1.57	1.57	1.00	2.14	1.69
Proposer" and proposal requirements outlined in "Phase 1" section of the RFP:	2.14	1.57	1.57	1.00	2.14	1.03
A demonstrated culture of quality and accountability	The second	A Committee of the	THE STATE OF		a Version of the	1.20
A proven track record of operational success						1.80
Capabilities, facilities, clinical integration, leadership, and strategies to					Trans.	1.60
position the organization for healthcare reform						1.00
	The same					
 Demonstrated history of following through on its promises and commitments 						2.60
Proposer's history with and reputation among physicians, consumers,						1.20
and third-party payers						
Experience with and proposed strategies for improving patient experience and systemacs and third party payors						1.00
experience and outcomes and third-party payers	E TOTAL					0.00
Financial strength of the proposer						3.00
4. Degree to which the nature and structure of the proposed affiliation (see						
proposal requirements outlined in "Phase 1" section of the RFP) aligns with the	2	2	2.5	1	2	1.90
Assembly's Prioritized Goals of Affiliation and supports long-term sustainability of						
care in the community.						
5. Any other criteria that consultants and CBS staff deems important in assessing	0	2	3	0	3	1.60
RFP respondents						
	-				erage Score:	1.70
Rating Scale: 1-5		Ov	erali Average	Score (minus	criterion 5):	1.73

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SITKA COMMUNITY HOSPITAL AFFILIATION REQUEST FOR PROPOSALS May 29, 2018

Name of Proposing Organization (evaluator to fill in the blank): Southeast Alaska Regional Health Consortium (SEARHC)

SCH Affiliation RFP			SCOF	RES	Thurs.	
Criteria / Component	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Avg Score
1. Degree to which RFP respondent's vision for SCH optimizes SCH's positive	3.25	3.75	4.75	4.00	3.75	3.90
attributes outlined in the "Introduction" section of the RFP:	5,23	5.75	4./3	4,00	3.73	3.90
Mission and Vision						3.40
Critical Access Hospital status						4.00
Programs and services that enhance the continuum of care in the						
community (outpatient services, swing bed program, long-term care,						4.20
home health)						
Employment of talented mix of providers and staff						4.00
2. RFP respondent's demonstrated willingness to embrace the Assembly's Guiding						
Principles and Goals of Affiliation (refer to "Objectives and Priorities" section of RFP,	2.75	3.40	3.46	3.08	3.33	3.20
as well as "Prioritized Goals and Guiding Principles" document):						
Guiding Principles:						
1) Alignment of organizational missions and core values						3.40
Compatibility of culture embracing quality and accountability						3.60
3) Commitment to serving local community and providing access to						4.60
appropriate care close to home						4.60
4) Adoption of shared vision for the future						3.40
5) Relationships characterized by trust, integrity, equity and						2.20
collaborative spirit						3.20
6) Transparency and open communication channels between all						3.80
parties						3.80
7) Willingness to engage mutually in transition/integration planning						3.60
Prioritized Goals (green=high priority; blue=lower priority):	Part of the same				E CHEST	
1) Increase quality and scope of healthcare provided in Sitka					A 6 5 5 1 1 1	3.80
2) Mitigate current and future liabilities to CBS						4.80
3) Maintain/expand living wage employment opportunities						2.84
4) Provide access to capital for future needed improvements						2.51
5) Participate in governance of future affiliated entity						1.46
6) Elevate brand status and reputation within our community						0.64
B. Assessment of best organizational fit, along with benefit to SCH and the						
community, based on the RFP respondent's response to "Characteristics of	2.86	4.00	4.14	4.14	3.71	3.77
Proposer" and proposal requirements outlined in "Phase 1" section of the RFP:						
A demonstrated culture of quality and accountability						3.60
A proven track record of operational success						3.80
Capabilities, facilities, clinical integration, leadership, and strategies to						4.00
position the organization for healthcare reform						4.00
Demonstrated history of following through on its promises and						2.50
commitments						3.60
Proposer's history with and reputation among physicians, consumers,						2.20
and third-party payers						3.20
Experience with and proposed strategies for improving patient						2.00
experience and outcomes and third-party payers						3.80
Financial strength of the proposer						4.40
I. Degree to which the nature and structure of the proposed affiliation (see						
proposal requirements outlined in "Phase 1" section of the RFP) aligns with the			_			
Assembly's Prioritized Goals of Affiliation and supports long-term sustainability of	3	4	5	4	4	4.00
are in the community.						
3.57/2					_	الدريا
5. Any other criteria that consultants and CBS staff deems important in assessing RFP respondents	0	4	4	0	4	2.40
i. Any other criteria that consultants and CBS staff deems important in assessing	0	4	4		erage Score:	2.40 3.46

Rating Scale: 1-5	KIND OF STREET
1-Does not meet criterion	
2-Partially meets criterion	
3-Adequately meets criterion	
4-Exceeds criterion	
5-Greatly exceeds criterion	